

Sky News Business interview with Dr Kia Pajouhesh - Smile Solutions

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business being a tough game. How business conditions and business confidence is down. Have you experienced tough time in your business? And how have you coped with those tough times? Kia Pajouhesh: Look, we've enjoyed growth of around 23 and 35 per cent over the last five years and through both GFCs. It's a little bit like the property conundrum, you can have properties that are going up in a market that's generally going down. You can have businesses that are doing exceptionally well, in a market where other businesses are struggling. In face, I find that a business is truly set apart from others if you can prosper through adversity. Harry Foss: And what's on the horizon for Smile Solutions? Kia Pajouhesh: Well, just doing what we do, better. We strive for that constantly. We are looking at branch practices around Victoria. And we have set up three branch practices. The mother-ship, the main practice, where people come for the highest level of care, we still strive for doing that, better.

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